



KESKO'S TECHNICAL TRADE COMPANY ONNINEN AND

# ONNELA LOGISTICS CENTRE

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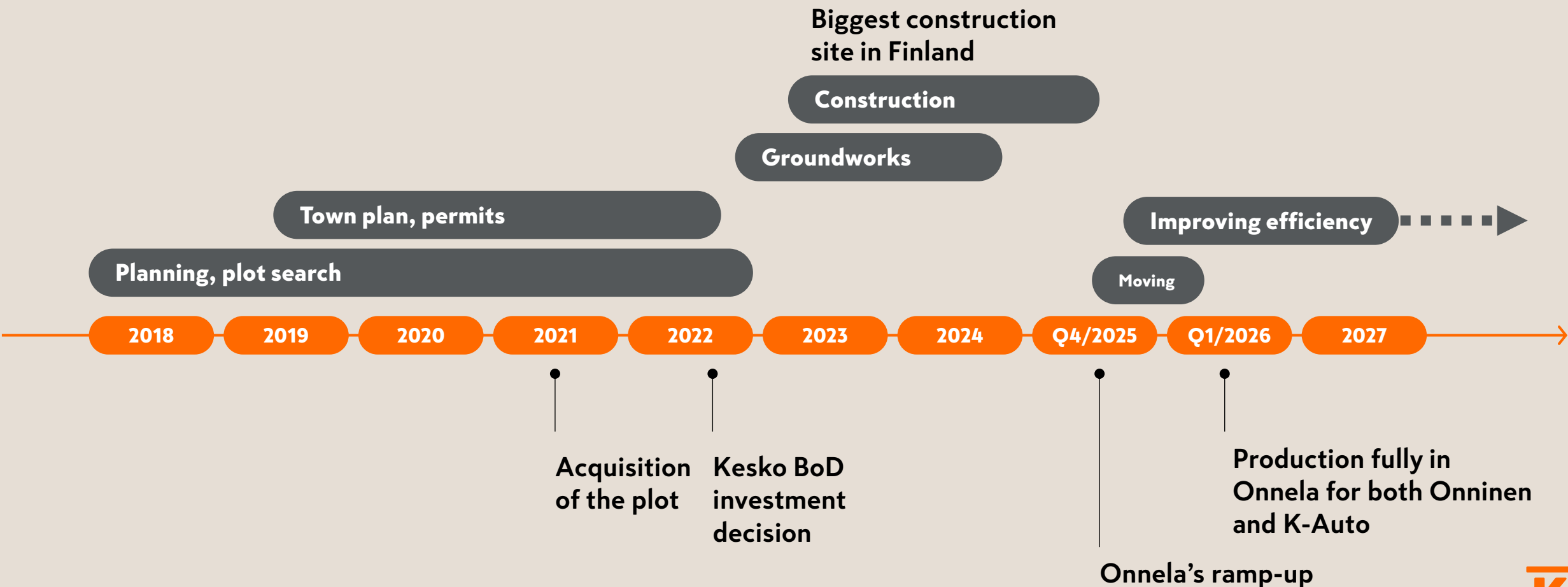


# ONNELA LOGISTICS CENTRE IS AN INVESTMENT IN THE FUTURE

- Building ready for Kesko in August 2025
- Main operations are still in the old logistics centre
- Moving and ramp up will continue until the end of Q1/2026
- Originally a €300 million investment, Green bond used in financing
- Serves mainly Kesko's technical trade company Onninen and also K-Auto's spare parts logistics



# EIGHT YEARS FROM PLANNING TO THE RAMP UP OF OPERATIONS



# ONNELA ENABLES FUTURE GROWTH WITH MAJOR IMPROVEMENT IN CAPABILITIES



Logistics were a bottleneck in the previous cycle peak.  
Automation was full and at the end of its life cycle.



**+93%**  
Building  
volume m<sup>3</sup>



**+172%**  
Product  
places in  
automation



**+100%**  
Possibility  
to expand on  
the plot



**+38%**  
Warehouse  
area m<sup>2</sup>



**+69%**  
Pallet  
places

# NEW LOGISTICS CENTRE SUPPORTS ONNINEN'S GROWTH STRATEGY EXECUTION



## Improved safety

- No foot-traffic in the yard
- Forklift and foot-traffic separated in the warehouse
- Modern dangerous goods storage
- Production continuity with emergency generators
- Better fire safety with sprinklers



## Increased efficiency

- No more satellite warehouses
- Less outdoor storage
- Increased level of automation enables faster picking with fewer mistakes
- More user-friendly WMS
- Onnela close to CO2-neutral, lower energy consumption



## More customer benefits

- Improved delivery quality
- Better added-value service facilities
  - Pre-installation
  - Tool rental
  - Project packing facility
  - Cable measuring service

# INVESTMENTS IN SUSTAINABILITY DECREASE COSTS AND EMISSIONS OVER THE LIFE CYCLE

The project is aiming an environmental classification  
**BREEAM Very Good**

Energy efficiency as a focus area

- Energy-saving automation used in building technology
- Main heating by Geothermal, 95 wells / 37 km
- Finland's largest district heating return heat solution
- Solar power plant, 500 MW/a

Low-carbon concrete used in more than 50% of all  
foundation parts

Biodiversity effects will be compensated



# ONNELA'S TRAINING CENTRE AND SHOWROOM SUPPORT ACTIVE SALES WORK



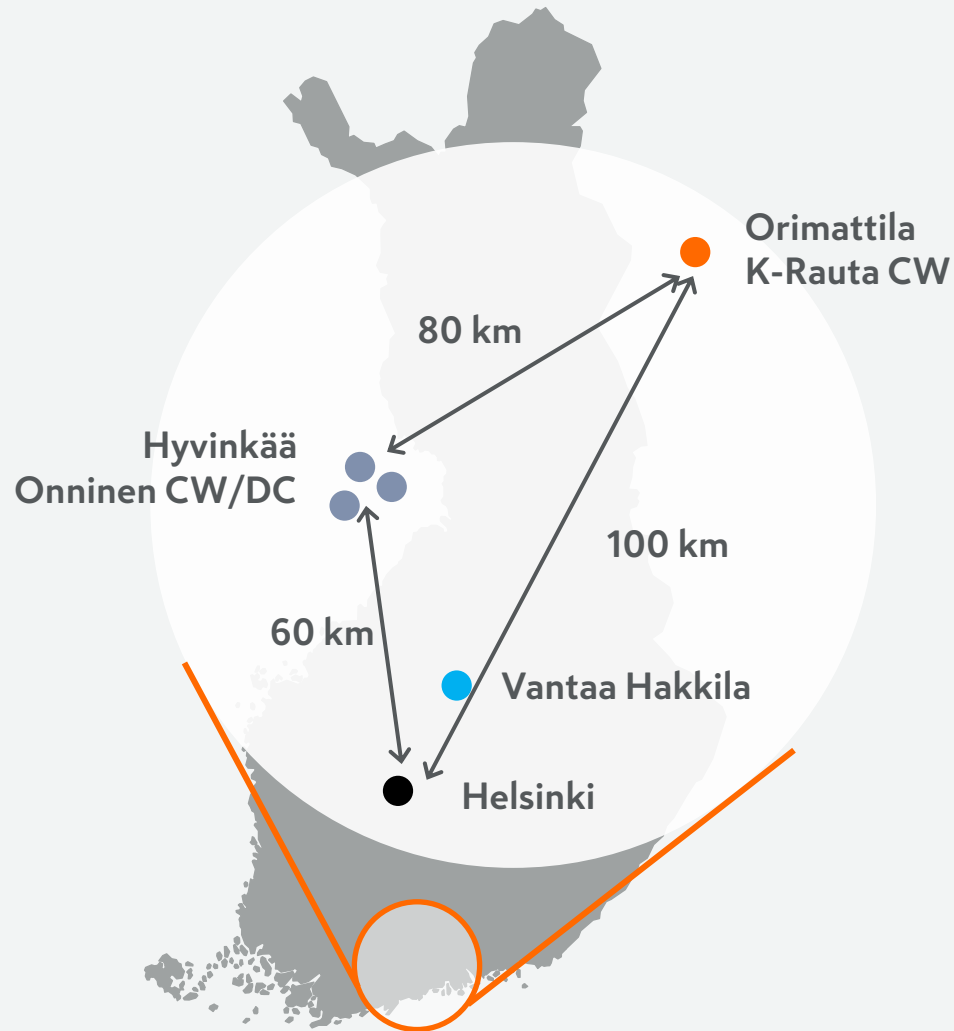
Training and customer events for

- Customers and contractors
- Designers and installers
- The staff of Hanakat, Elfin and K-Rauta chains
- Onninen's sales and sourcing personnel



Focus on our own imports and our most important supplier partners

# ONNINEN'S AND K-RAUTA'S CURRENT WAREHOUSES



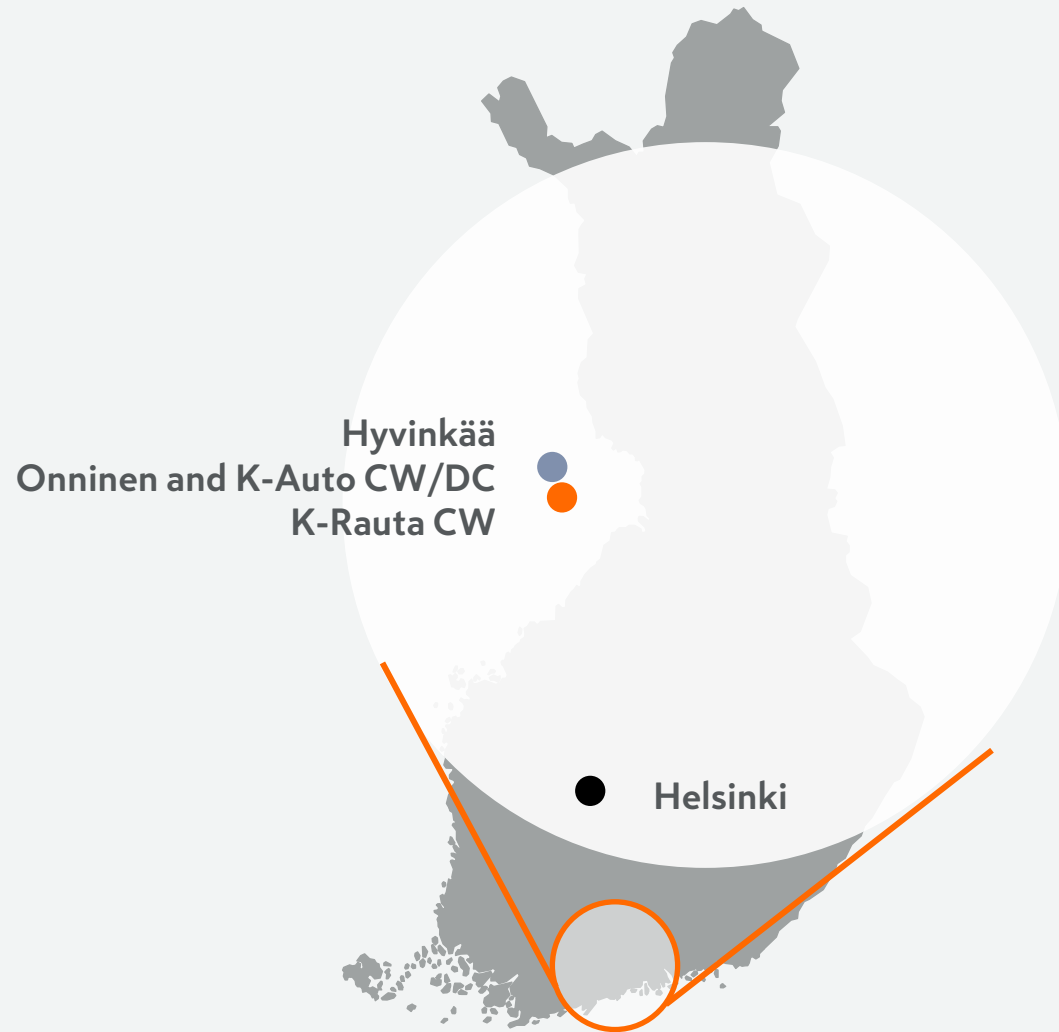
## ● K-Rauta warehouse

- Located in Pennala, Orimattila
- Operated by Posti Transval

## ● Onninen warehouses

- Main warehouse in Niinistönkatu, Hyvinkää
- Side warehouse in Hakakalliontie, Hyvinkää
- Seasonal storage Kaapelikatu, Hyvinkää
- Operated by Onninen

# K-RAUTA WILL MOVE TO HYVINKÄÄ



- K-Rauta warehouse
  - Located in Niinistökatu, Hyvinkää
  - Operated by Onninen
- Onninen and K-Auto warehouse
  - Onnela, Hyvinkää
  - Operated by Onninen

# RELOCATING K-AUTO'S SPARE PARTS TO ONNELA ENABLES BETTER EFFICIENCY AND FASTER SERVICE

- Faster spare parts services for customers, repair shops and partners – even same-day express delivery
- Optimised selections tailored exclusively to the Finnish market
- Enables growth in e.g. tyres and car-specific spare parts
- Better security of supply, minimising disturbances
- Strong synergies in efficient logistics with Onninen and K-Rauta across the country



